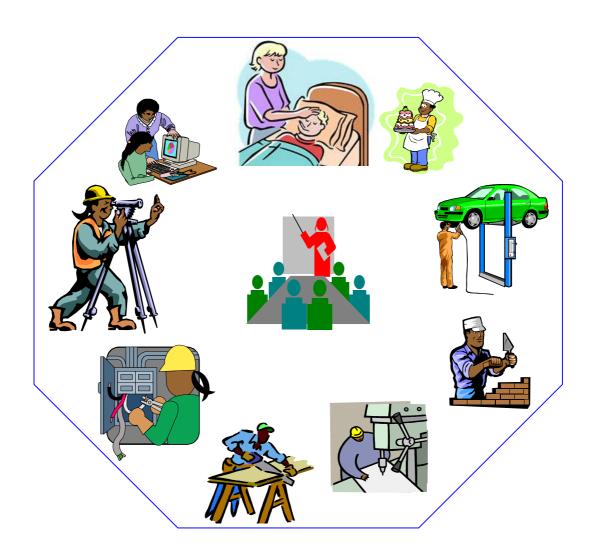
Federal Democratic Republic of Ethiopia OCCUPATIONAL STANDARD



MIDWIFERY SERVICE MANAGEMENT



NTQF Level V



Ministry of Education June 2011

Introduction

Ethiopia has embarked on a process of reforming its TVET-System. Within the policies and strategies of the Ethiopian Government, technology transformation – by using international standards and international best practices as the basis, and, adopting, adapting and verifying them in the Ethiopian context – is a pivotal element. TVET is given an important role with regard to technology transfer. The new paradigm in the outcome-based TVET system is the orientation at the current and anticipated future demand of the economy and the labor market.

The Ethiopia Occupational Standards (EOS) is the core element of the Ethiopian National TVET-Strategy and an important factor within the context of the National TVET-Qualification Framework (NTQF). They are national Ethiopian standards, which define the occupational requirements and expected outcome related to a specific occupation without taking TVET delivery into account.

This document details the mandatory format, sequencing, wording and layout for the Ethiopia Occupational Standard which comprised of Units of Competence.

A Unit of Competence describes a distinct work activity. It is documented in a standard format that comprises:

- Occupational title and NTQF level
- Unit title
- Unit code
- Unit descriptor
- Elements and Performance criteria
- Variables and Range statement
- Evidence guide

Together all the parts of a Unit of Competence guide the assessor in determining whether the candidate is competent.

The ensuing sections of this EOS document comprise a description of the occupation with all the key components of a Unit of Competence:

- Chart with an overview of all Units of Competence for the respective level (Unit of Competence Chart) including the Unit Codes and Unit Titles
- Contents of each Unit of Competence (competence standard)
- Occupational map providing the technical and vocational education and training (TVET) providers with information and important requirements to consider when designing training programs for this standards and for the individual, a career path

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UNIT OF COMPETENCE CHART

Occupational Standard: Midwifery Service Management

Occupational Code: HLT MSM5 0611

NTQF Level V

HLT MSM5 01 0611

Plan, Monitor and Manage Midwifery Service

HLT MSM5 02 0611

Assessing Diagnosing Prescribing to the Scope

HLT MSM5 03 0611

Manage High Risk Pregnancies and Labor

HLT MSM5 04 0611

Manage PMTCT service

HLT MSM5 05 0611

Implement Specialist Access and Egress Procedures

HLT MSM5 06 0611

Advocate Maternal and Child Health and Wellbeing

HLT MSM5 07 0611

Ensure Ethical Standards and Values

HLT MSM5 08 0611

Communicate in Complex or Difficult Situations

HLT MSM5 09 0611

Provide Technical Support to Build Capacity

HLT MSM5 10 0611

Manage Resource

HLT MSM5 11 0611

Apply Research Skill in Midwifery Care

HLT MSM5 12 0611

Organize Workplace Information

HLT MSM5 13 0611

Facilitate and Capitalize on Change and Innovation

HLT MSM5 14 0611

Manage Quality Systems and Procedures

HLT MSM5 15 0611

Establish and Conduct Business Relationship

HLT MSM5 16 0611

Develop a Disaster Plan

HLT MSM5 17 1012

Develop and Refine Systems for Continuous Improvement in Operations

Occupational Standard: Midwifery Service Management Level V	
Unit Title	Plan, Monitor and Manage Midwifery Service
Unit Code	HLT MSM5 01 0611
Unit Descriptor	This unit describes the skills and knowledge required to plan, manage and monitor Midwifery health care system

Elements	Performance Criteria	
Develop plan for Midwifery health program	1.1	Midwifery health program is planned as part of the organizational health care system.
program	1.2	Strategic plans are accessed and priorities/issues are identified for the program.
	1.3	Midwifery interventions are <i>identified</i> and prioritized in consultation with the family or significant others.
	1.4	Work plan are Prepared to address the organizational and <i>Client</i> priorities.
	1.5	Budget implications are identified and solicited the funding to implement the <i>plan</i> .
Manage the plan	2.1	Midwifery care system is given to clients as per the guide- line of the health industry.
	2.2	Clients Midwifery care is given as per the standard.
	2.3	Adequate follow-up is implemented during management.
	2.4	Resources are utilized efficiently.
	2.5	Relevant existing resources are identified for the implementation of the program
	2.6	Holistic and culturally sensitive health issues are ensured accordingly.
3. Monitor the program	3.1	Ongoing Midwifery health care systems are monitored and evaluated periodically as per the institutional guide line
	3.2	Midwifery health care provision is ensured accordingly.
	3.3	Resource utilization is monitored as per the plan and organizational policy.
	3.4	Appropriate and corrective measures were taken to solve problems encountered.

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Variables	Range	
Resources may include	 Health facility Required human resources Obstetrician Midwifes GP, Nurses Pediatrician and others Medical equipments and supplies Emergency drugs(oxytocics, antihypertensives, anticonvulsant, antibiotics and IV fluids) Incubator, Pulsoxymeter, Cardiac monitor, Oxygen source, Heater, Oxygen mask, Ambu bag, Suction tube and machine Urinary catheter Delivery set Antiseptic solutions, NG tube, etc. 	
Stake holder	 Financial resource Family and significant other MOH and other agencies working on maternal and child health 	
Strategic plans may include:	 Health strategic or development plans Government strategic plans Organizational strategy plans 	
Holistically	Health service which includes social cultural, spiritual, physical and others.	
Client	womenFamily	
<i>Plans</i> may include:	 Team/ individual plans Operational plans Sector plans Annual plans Other planning documents 	

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Evidence Guide	
Critical Aspects of Competence	Critical aspects for assessment and evidence required to demonstrate this competency unit: Develop plan for maternal and child health program Manage the plan Monitor the program
Underpinning Knowledge and Attitudes	 Essential knowledge includes: Principles of planning and monitoring Midwifery heath c are system, including risk assessment Leadership in midwifery Relevant organizational policy and guideline development components and principles. Techniques in developing plan of action. Theories, principles and concepts of midwifery Client networking, financing, cost estimation and planning process Local client Health Plans Funding guidelines
Underpinning Skills	 Essential skills required are: Communication skill Basic midwifery skills Research skill Midwifery equipments operation skill (incubator, cardiac monitor, etc) Problem solving skills
Resource Implications	 The following resources must be provided: Workplace or fully equipped assessment location with necessary tools and equipment as well as consumable materials Approved assessment tools Certified assessor /Assessor's panel
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning

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	knowledge
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function

Occupational Standard: Midwifery Service Management Level V		
Unit Title	Assessing Diagnosing Prescribing to the Scope System	
Unit Code	HLT MSM5 02 0611	
Unit Descriptor	This unit addresses the knowledge and skill required by a midwife to assess, diagnose and prescribe to the scope.	

Elements	Performance Criteria
1. Assess the patient	1.1 Health status of the women is assessed based on the protocols.
	1.2 Appropriate instruments were used during assessment.
	1.3 Appropriate skills and methods of assessment of the women are used.
	1.4 Risk factor and magnitude of the problem are identified.
	1.5 Social and environmental factors were considered during assessment.
2. Diagnose the patient	2.1 Common obstetrics and gynecology including neonatal health problems were diagnosed as per the guideline.
	2.2 Cases are referred to others /senior health care professionals as required.
3. Prescribe medication to the	3.1 Appropriate treatment / medications were selected for the identified cases.
scope	3.2 Medications /treatment were selected based on the environmental, social and cultural aspects.
	3.3 Proper handling, usage and storage of the prescribed medications were adequately explained.
	3.4 The patient's family was explained when to return back for follow up.

Variables	Range
Common obstetrics and gynecology problems may include:	 Ante partum and postpartum hemorrhage Abortion Obstructed and prolonged labour Ectopic pregnancy Pelvic inflammatory disease and STI

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Common	 Uterine prolapsed and evertion Hypertensive disorders of pregnancy Abnormal uterine blending Fistula Dysmenorrheal Pre and Post menopausal abnormalities. Urinary incontinence Reproductive organ tumors (female). Disorder of puberty Infertility congenital malformations of female genital tract Birth asphyxia
neonatal heath problems may includes:	 Preterm/premature baby Neonatal pneumonia Neonatal sepsis Neonatal jaundice Congenital anomalies Hypothermia/hyperthermia Seizure disorder Neonatal tetanus Neonatal hemorrhage Meningitis Ophthalmicconditions(opthalmianenathrum,conjunctivitis others
Cases to be referred may include:	 Case in critical condition Cases which require further assessments and management Cases beyond the scope of the health care provider within the facility
equipments and materials	 Vaginal speculum BP apparatus MVA set D&C and E&C set Delivery set Forceps and vacuum Oxygen Suction machine and Suction tube Stethoscope Spatula Coaches

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	,
	Torch
	Thermometer
	Scale
	Meter
	NG tube
	Nasal catheter
	Butterfly needle
	Medication cup
	Specimen collection equipment as required
	Others
Social and	knowledge Culture
environmental factors are	Socio-economic status
Medications	Oxytocic drugs
	Antihypertensive drugs
	Anticonvulsant
	• Vit .k
	40%dextrose
	Tetracycline eye ointment 1%
	Antibiotics
	Diuretics
	IV fluids
	Antipyretics AND analgesics
	Anesthetic agents

Evidence Guide	
Critical Aspects of Competence	Critical aspects for assessment and evidence required to demonstrate this competency unit:
	Assess the patient
	Diagnose the patientPrescribe medication to the scope
Underpinning	Essential knowledge includes:
Knowledge and	Body organization and function of women and neonate
Attitudes	History taking and physical examination
	Common health problems of women and neonate
	 Pharmacology relevant to obstetrics and gynecology and neonatology
	Relevant medical/medication terminology and approved

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medication abbreviations used in midwifery • Organization policies and procedures, guidelines and protocols, including workplace health and safety policies to ensure safe practice e.g. management of sharps • Ethical guidelines including confidentiality, duty of care and public safety • Application of guidelines to individual needs of clients(i.e. therapeutic interventions, hygiene, dignity, esteem, physical, cultural and cognitive restrictions) Relevant pathophysiology Factors influencing medication actions Major medication groups Documentation associated with medication administration Systems of medication deliverv and medication administration devices within the scope of own role • State/territory legislative requirements relating to medication administration Legal requirements for practice parameters of enrolled midwife relating to the administration of medications, including legal requirements of each route of administration Methods of storage, handling and usage of medications • Role of the health care team in the administration of medications An awareness of the role of complementary therapies • Substance incompatibilities, including: Anaphylactic reactions Adverse reactions Contraindications **Precautions** Side effects An understanding of the pharmacology of medications including: Pharmacodynamics Pharmacokinetics Pharmacotherapeutics Toxicology People's perception of pain and principles and strategies to alleviate pain Underpinning Essential skills required are: Skills • Interpersonal skills required include: Working with others, Empathy with patient and relatives, Using sensitivity when dealing with people An ability to relate to persons from differing cultural, social and religious backgrounds. Patient assessment skill history and physical examination.

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	 Interpretation of laboratory tests and other investigations. Prescribing the right drug for the diagnosis Administration of drug in the right route. Problem solving skills required include an ability to use tools and techniques to solve problems, analyze information and make decisions that require discretion and confidentiality.
Resource Implications	For reasons of safety, access to equipment and resources and space, assessment takes place away from the workplace, simulations should be used to represent workplace conditions as closely as possible
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function

Occupational Standard: Midwifery Service Management Level V		
Unit Title	Manage High Risk Pregnancies and Labor	
Unit Code	HLT MSM5 03 0611	
Unit Descriptor	This unit describes the knowledge ,skill and attitude required for the management of high risk pregnancies and labor	

Elements		Performance Criteria		
1.Assess and identify high risk		1.1 Appropriate history taking and physical examination is carried out.		
pregnancie	es .	1.2 Routine	and relevant diagnostic investigation	ons are made.
		1.3 Appropriate assessment tools are used.		
		•	gns and symptoms of obstructed e identified.	and prolonged
2.manage an		2.1 Anemia	is managed during pregnancy.	
refer high r pregnancy			risk mothers are referred to se ne required service available.	nior obstetrician
		2.3 Hypertensive disorders of pregnancy are managed.		
		2.4 Diagnose, resuscitate and refer APH and ectopic pregnancy		
3.Conduct sa		3.1 Maternal and fetal condition is followed during labor.		
clean deliv	ery	3.2 Pantograph is used to detect any deviation from normal process of labor, maternal and fetal condition.		
		3.3 PMTCT service is provided.		
		3.4 Post partum hemorrhage is controlled.		
		3.5 Work place OHS is followed according to the national guideline.		
4.manage emergency			irst aid measures are applied du n (ABC of life).	uring emergency
obstetrics		4.2 Bleeding is controlled.		
		4.3 Immediate resuscitation and stabilization.		
		4.4 Incomplete abortion /concepts tissue is evacuated by manual vacuum aspiration.		
		4.5 Manual removal of placenta.		
5.Assist vagir		5.1 The mother with vacuum delivery is assisted.		
delivery wit		5.2The mo	ther with forceps delivery is assisted	d.
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forceps	
6.assisst in labor induction and	6.1 Indication and contra indication are identified for induction and augmentation.
augmentation	6.2A mother which is in induction and augmentation is followed based on the national protocol.

Variables	Range
Appropriate history taking and physical examination includes:	History taking includes:
high risk pregnancy includes	 Ante partum and postpartum hemorrhage Multiple pregnancy Previous c/s Amniotic fluid volume disorders Hypertensive disorders of pregnancy Rh and ABO incompatibility Grand Multiparty Severe anemia Malpresentations and position Cefalopelvic disproportion(CPD) Obstructed and prolonged labor Ectopic pregnancy
assessment tools	 Vital sign equipment (BP apparatus, thermometer, stethoscope Fetoscope Meter Weight scale

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Evidence Guide	
Critical Aspects of Competence	Critical aspects for assessment and evidence required to demonstrate this competency unit: Assess and identify high risk pregnancies Manage and refer high risk pregnancies Conduct clean and safe delivery Fill and interpret pantograph Assist vaginal delivery with vacuum and forceps Perform first aid measures to safe life Apply manual vacuum aspiration Remove placenta manually Assist in labor induction and augmentation
Underpinning Knowledge and Attitudes	 Essential knowledge includes: Physiology of labor History taking and physical examination Common diagnostic investigation First aid measures resuscitation and stabilization Bleeding controlling mechanisms High risk pregnancies Instrumental delivery Induction and augmentation protocols Filling and interpreting pantograph
Underpinning Skills	 Essential skills required are: Demonstrate effective communication skill Demonstrate history taking and physical examination techniques Demonstrate safe handling of instruments and equipments Demonstrate safe and clean delivery Demonstrate instrumental delivery according to the national guideline Demonstrate manual vacuum aspiration according to the national guideline Demonstrate bleeding control mechanism Demonstrate manual removal of placenta Demonstrate repairing of tears and episiotomy Administration of emergency medications
Resource Implications	For reasons of safety, access to equipment and resources and space, assessment takes place away from the workplace; simulations should be used to represent workplace conditions as closely as possible.
Assessment Methods	Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays

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	 Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function.

Occupational Standard: Midwifery Service Management Level V		
Unit Title	Manage PMTCT Services	
Unit Code	HLT MSM5 04 0611	
Unit Descriptor	This unit describes the knowledge, skill and attitude required for planning, implementing and evaluating PMTCT services during antenatal, delivery and postnatal period to prevent the transmission of HIV/AIDS infection.	

Elements	Performance Criteria
2. Uses a structured approach in the process of assessment e.g. problem solving approach.	1.1 Eligible pregnant mother is determined. 1.2 Available resources are reviewed as: Human resource Diagnostic tools ART drugs Finance Rooms 2.1 Midwifery standard framework is used to obtain general and reproductive health history. 2.2 Appropriate techniques are used to examine the woman and the fetus/baby in the hospital/health center/village settings. 2.3 Documents are found correctly and accurately in the appropriate format. 2.4 Data is confirmed and consulted with the clients and members of the health care team e.g. midwife, Nurse, heath officers, Doctors.
3. Encourages and guides the woman, the family and the community to take responsibility for own health.	3.1 The ability is demonstrated to use formal and informal approaches to give accurate reproductive health information to the family and community to reduce risk for the woman and her fetus.3.2 The woman, family and the community are provided with

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	appropriate information about the safe family planning
	practices.
	3.3 Active participation of the husband/partner throughout the
	pregnancy, childbirth and early parenting is encouraged.
	3.4 Relevant information on infertility, STI including HIV/AIDS
	and cancer in women is provided.
	3.5 Promotes understanding that mother to child transmission
	of HIV/AIDS can be prevented.
	3.6A care plan is developed and prioritized according to the
	woman's needs.
	3.7The woman and her family are educated on the
	importance of PMTCT service.
4.Takes an active	4.1 Infection control measures are promoted.
role in promoting	4.2 Dual protection of condom is educated.
safe sexual health	4.3 Positive living with HIV/AIDS is promoted in a
	reproductive health setting.
	4.4 Care is coordinated, referred and reported if necessary to
	the appropriate authority.
5.provide PMTCT service	5.1 PIHTC is provided to all pregnant mother according to the PIHTC protocol of the FMOH.
	5.2HIV pre-and post counseling is given to the client according to the standard counseling technique protocol of FMOH.
	5.3HIV testing is done according to the rapid test algorithm of the FMOH.
	5.4 Appropriate treatment is given to the pregnant mother and neonate according to the national protocol.
6. Use the available resources to achieve maximum PMTCT service using cost effective measures.	6.1 Correct use of human resources is demonstrated by
	appropriate allocation of staff (staff patient ration),
	orientation, mentoring, supervision, evaluation and
	feedback.
	6.2 Correct use of available resources is demonstrated.
	6.3 PMTCT service goals and objectives are evaluated for
	cost containment in a participatory way.

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	6.4 Functions are sought well.
7. Demonstrate and Provide leadership role in PMTCT services by monitoring and evaluation.	 7.1 Clinical supervision is provided to other health workers to promote PMTCT service. 7.2The needs of other health workers are identified and assisted to develop strategies to address PMTCT services. 7.3Health workers are updated when national PMTCT policies and practices change. 7.4Other health care workers are informed when new initiatives related to PMTCT services are implemented. 7.5 In-service education of others is facilitated through a range of activities.

Variables	Range	
Eligible pregnant mother includes :	 Those HIV positive pregnant mothers among all pregnant mother in the catchment area who are candidate for PMTCT service according to the national guideline. 	
midwifery standard framework includes:	National guideline for PMTCTStandard protocols for PMTCT (MOH)	
Transcription and a second	Standard treatment guide for HIV/AIDS	
infection control measures	 Safer sex practice using condom Avoiding contact with blood and other body fluids Safe waste disposal system Disinfection and sterilization methods 	
positive living with HIV/AIDS includes:	 Avoid any drug or substance abuse Adherence to ART drugs Safer sex practice Balanced diet Personal Hygiene Early treatment of opportunistic infections and other Disease Avoid eating uncooked and meat and vegetables 	

Evidence Guide	
Critical Aspects of Competence	Critical aspects for assessment and evidence required to demonstrate this competency unit: Plan ,implement and evaluate PMTCT service Provide PIHCT Provide pre and post counseling service

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	 Demonstrate prevention and health promotion activities Safe and clean delivery practice Administer and monitor side effects of ART drugs
Underpinning Knowledge and Attitudes	 Essential knowledge includes: Basic knowledge about HIV pathogenesis ,transmission diagnosis, management and prevention Indication and contra indication of ART drugs Early identification of ART drug side effects Planning and evaluation Leadership Infection prevention guidelines of the nation Health education About counseling
Underpinning Skills	Essential skills required are: • Effective communication skill • Basic counseling skill • Drug dose calculation and administration • Disinfection and sterilization methods • Demonstration of PIHCT • Safe use and handling of equipments
Resource Implications	For reasons of safety, access to equipment and resources and space, assessment takes place away from the workplace; simulations should be used to represent workplace conditions as closely as possible.
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge.
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function.

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Occupational Standard: Midwifery Service Management Level V		
Unit Title	Implement Specialist Access and Egress Procedures	
Unit Code	HLT MSM5 05 0611	
Unit Descriptor	This unit involves implementing specialized procedures necessary to overcome major obstacles to safe access and egress at the scene of an incident. This unit may or may not require the use of specialized equipment. It refers to situations that stretch the resources and ingenuity of personnel involved to a limit beyond the requirements of routine procedures.	

Element	Performance Criteria	
Assess the situation/incident		Situation/incident is assessed by taking into account all factors, <i>geographical features</i> and <i>physical/atmospheric obstacles</i> impacting on safe access/egress.
	1.2	Situation is assessed by taking into account the need for specialized knowledge, personnel and/or equipment.
	1.3	The type of specialized knowledge, personnel and/or equipment is determined in line with the needs of the situation/incident.
	1.4	The type of specialized knowledge, personnel and/or equipment is determined based on patient care and welfare.
2. Implement the necessary	2.1	Specialized knowledge, personnel and/or equipment are requested or arranged according to the assessed need.
procedures to overcome major obstacles and enable safe	2.2	Access/egress plan is implemented using the specialized <i>equipment</i> , personnel and/or knowledge necessary to complete the task and ensure patient welfare.
access and egress	2.3	Means of safe access and egress negotiated and maintained according to State and Territory OHS Acts, as well as Service policies and procedures.
	2.4	Actions are in accordance with <i>modes of transport</i> /local ambulance standard operation procedure.
	2.5	Available resources are utilized in any appropriate manner to achieve safe access/egress and patient welfare.
3. Monitor specialized	3.1	Access/egress <i>procedure</i> is monitored constantly to ensure the welfare of patient and safety of personnel.
access and egress procedure	3.2	Condition of patient is monitored constantly.
ogross procedure	3.3	All factors, which might have impact on the effectiveness and safety of the procedure, are monitored constantly.

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3.4	All reasonable steps are taken and resources are used to ensure continued safety and patient welfare.		
3.5	Access/egress plan is modified as necessary.		
3.6	.6 Additional resources are identified and arranged as necessary to complete procedure.		

Variables	Range
Geographical features such as:	CliffGullyMountains
Physical obstacles:	 Stairway Debris Wreckage Live power Water Difficult house layout Confined space Traffic or other vehicles
Atmospheric obstacles:	 Weather – aircraft/helicopter evacuation Gaseous or toxic environment
Equipment to enable safe access and egress may include, but are not limited to:	 Spine board Stretcher Carry sheet Lifting equipment Rescue equipment Ropes, cutting, climbing equipment
Modes of transport may include, but is not limited to:	Road ambulancesClinic carsBuses
Procedures necessary to overcome obstacles may include, but are not limited to:	 Removal of wreckage, debris Use of ropes, pulleys, abseiling Bush survival techniques

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Critical Aspects of Assessment Critical aspects of assessment must include: Observation of performance in the work environment of simulated situation Development and implementation of access/egress plantage under a variety of conditions requiring specialist equipment and/or procedures Proper use of various types of access/egress equipment including specialist equipment, in a variety of situations Recognition that patient welfare is paramount in access and egress procedures Recognition and observance of OHS requirements
 Development and implementation of access/egress pla under a variety of conditions requiring specialist equipment and/or procedures Proper use of various types of access/egress equipment including specialist equipment, in a variety of situations Recognition that patient welfare is paramount in access and egress procedures
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 including specialist equipment, in a variety of situations Recognition that patient welfare is paramount in acceand egress procedures
and egress procedures
Recognition and observance of OHS requirements
11270 3
 Ingenuity in overcoming difficult access/egress situations
Underpinning Essential knowledge required includes:
Knowledge and Attitudes • Dangers associated with various hazardous situations
State/Territory and local policies and procedures related access and egress
OHS policies and procedures relevant to access a egress
Patient care under these circumstances
Relevant specialist equipment and its uses
Factors which may affect safe access/egress and pati welfare
Underpinning Skills Essential skills required include:
Oral communication skills (language competence) require to fulfill job roles as specified by the organization/servi Oral communication skills include:
 Asking questions,
 Active listening,
 Asking for clarification from patient or other persons the scene,
 Negotiating solutions,
 Acknowledging and responding to a range of views
 Written communication skills (literacy competen required to fulfill job roles as specified organization/service. The level of skill may range from:
 Reading and understanding incident reports
 Case management materials to preparing hando reports for receiving agency staff
Interpersonal skills required include:
Working with others,

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	Empathy with patient and relatives
	 An ability to relate to persons from differing cultural, social and religious backgrounds
	Problem solving skills required include:
	 An ability to use available resources,
	Analyze information
	 Make decisions that ensure patient welfare and their safe access/egress using specialized procedures
Resource Implications	For reasons of safety, access to equipment and resources and space, assessment takes place away from the workplace, simulations should be used to represent workplace conditions as closely as possible.
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge.
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function.

Occupational Standard: Midwifery Service Management Level V			
Unit Title	Advocate Maternal and Child Health and Wellbeing		
Unit Code	HLT MSM5 06 0611		
Unit Descriptor	This unit describes the knowledge and skill required to advocate and promote maternal, child health and well being.		

Elements		Performan	ce Criteria	
1. Provide he information and support for pregnancy		 Performance Criteria 1.1 Information is provided on maintaining good health during Pregnancy and risk factors for the mother and baby. 1.2 Issues related to nutrition of mother and baby is discussed with mothers. 1.3 Information is provided on birthing options, signs of labor, and stages of labor, pain management techniques and family attendance at delivery. 1.4 Local birthing practices and cultural beliefs are identified and discussed with women in planning and advocating for appropriate childbirth. 1.5 Roles, relationships and responsibilities are discussed to support safe birthing, including the role of the health worker as an advocate for women and families. 1.6 Signs of onset of labor are discussed and identified, and women are supported to attend a birthing facility as required. 1.7 Physical and emotional support is provided to women as appropriate during hospitalization. 		
2.Provide her information and support a birth		 2.1 Information is provided, and self-care and wellbeing are supported during the post-natal period. 2.2 Advice is provided to mothers on routine care of the newborn. 2.3 Strategies are implemented to establish and support breast-feeding. 2.4 The importance of nutrition is discussed with the client, physical activity, rest, sleep and support with domestic tasks and care of family in the immediate postnatal period 2.5 Minor post-natal problems are identified for mother and newborn to provide appropriate advice. 2.6 Information is provided on contraceptive options. 		
3. Follow-up mothers and babies		 3.1 The registers of women undergoing antenatal care are maintained according to the organizational policies and procedures. 3.2 Schedules of participation in antenatal care are kept and used to organize the continuing care. 3.3 Reminders, transport and other assistance are organized to attend care and/or provide according to the women's needs. 3.4 Records are updated regularly according to the 		
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3.5 Statistics are kept on attendance for antenatal care and birthing outcomes, and use to evaluate maternal health programs. 3.6 Strategies are implemented to improve maternal and/or neonatal health in line with the community requirements and organization guidelines.
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Variables	Range
Cultural respect	 This competency standard supports the recognition, protection and continued advancement of the inherent rights, cultures and traditions. It recognizes that the improvement of the health status of people must include attention to physical, spiritual, cultural, emotional and social well-being, community capacity and governance Its application must be culturally sensitive and supportive of traditional healing and health, knowledge and practices
Community control	Community participation and control in decision-making is essential to all aspects of health work, and the role of the health worker is to support the community in this process
Supervision	 Supervision must be conducted in accordance with the prevailing state/territory and organization legislative and regulatory requirements. References to supervision may include either direct or indirect supervision of work by more experienced workers, supervisors, managers or other health professionals A person at this level should only be required to make decisions about clients within the organization's standard treatment protocols and associated guidelines
Legislative requirements	 Federal, state or territory legislation may impact on workers' practices and responsibilities. Implementation of the competency standards should reflect the legislative framework in which a health worker operates. It is recognized that this may sometimes reduce the application of the Range of Variables in practice.
Risk factors for mother and baby may include:	 Lifestyle and other risk factors identified from a health history Potential effects of risk factors on the fetus, including: Alcohol consumption,

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	 Tobacco use, Nutrition, Prescription and non prescription drugs, Illegal drugs Environmental hazards potential impact of compliance or non-compliance with antenatal care plan Presence or absence of family, financial and social support systems. Environmental and housing issues affecting pregnancy, childcare and family health.
Issues relating to nutrition may include:	 Nutrients required in pregnancy and their food sources Identifying women 'at risk' for nutritional problems in Pregnancy Possible effects for the mother and fetus if diet is inadequate during pregnancy Advantages of and common myths about breast feeding The relationship between low birth weight and chronic disease
Strategies to improve maternal and/or neonatal health may include:	 Collection of maternal and child health data as a basis for preventing, containing or eliminating diseases or conditions causing ill health. Identification of relationships between health and demography, culture, socioeconomic status, general Health, obstetric history and health services. Use of a community development approach to devise strategies to reduce morbidity and mortality rates.

Evidence Guide					
Critical Asp Competence		 Promo Effective Advocation Advocation Promo Advocation Promo Advocation Committee Well between 	te the community for pr	al and post ne client ar pregnanc suitable d healthy p	nd Confidentiality y for culturally practice child health and
Underpinning Knowledge and Attitudes Essential knowledge includes: • The candidate must be able to demonstrate esser			nstrate essential		
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		The tathis unthe continued of the continued of the continued of the continue	onal needs of pregnant women h conditions, obstetric problems and associated s related to pregnancy, maternal and infant health to: ve maternal and neonatal health in the community ss clients presenting with antenatal problems linate provision of optimum level of maternal health e delivery cal problems occurring in pregnancy requiring al ive post natal care practices for mother and baby ant evaluation criteria for monitoring effectiveness of ic maternal and/or infant health management	
Underpinning Skills Es		 Commenter enviror health Provider commenter and ender Provider Reflection and kender Work versus educate 	kills required are: nunicate effectively in a group and one-on-one nament to promote healthy practices and discuss issues le accurate and relevant information and guidance maternal and child health care in line with identified dual and community needs nunicate effectively with client to obtain information insure understanding of information provided le community education on maternal health et on and improve own level and application of skills knowledge to achieve desirable outcomes and ain own capabilities with a team to deliver effective health promotion and tion for communities and clients using appropriate ation, problem solving and instructional practices	
Resource Implications		For reasons of safety, access to equipment and resources and space, assessment takes place away from the workplace; simulations should be used to represent workplace conditions as closely as possible.		
Assessment	Assessment Compe		ce may be assessed through: al assessment by direct observation of tasks	
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Methods	 through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge.
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function.

Occupational Standard: Midwifery Service management Level V		
Unit Title	Ensure Ethical Standards and Values	
Unit Code	HLT MSM5 07 0611	
Unit Descriptor	This unit reflects the knowledge and skill of the midwife's legal, ethical and professional accountability to women and their families, the community, relevant regulatory authorities and employers, for all elements of clinical practice and decision making. This necessitates the autonomy to practice within a scope of competency and an ability to work independently and in collaboration with others.	

Elements	Performance Criteria
1.Functions in accordance with the	1.1 Current license is maintained to practice as an outcome of self-regulation.
legislative and policy guidelines relevant to	1.2Unsafe practice are identified and intervened accordingly.
midwifery practice	1.3 A set midwifery scope of practice is functioned within as delineated by this document.
	1.4 Practices only to the level for which she/he is adequately prepared, supervised and supported to perform.
	1.5 Relevant codes of conduct are utilized as a guide to midwifery practice.
	1.6 Policy development that has impact on midwifery practice is greatly contributed.
	1.7 Interacts with policy makers and legislators to influence legislation and regulation pertaining to midwifery practice
	1.8 Midwifery care is documented accurately.
2.Maintain ethical work practices	2.1 Duty of <i>confidentiality is</i> fulfilled to the client, both at law and under professional code of ethics
praduced	2.2 The collection, use and <i>disclosure of client information</i> are ensured in consistent with the information privacy principles.
	2.3 Adherence is ensured to the relevant industry code of Practice.
	2.4 Ensure the <i>rights of clients</i> are recognized and respected throughout all stages of tests/procedures. That outlines the minimum standard of professional conduct
	2.5 Ethical issues or breaches of ethical practice are referred to the management or ethics committees in accordance with the organizational policies and

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	procedures.
	2.6 Duty of care is exercised in all aspects of work to
	ensure client's safety.
	2.7 Client's complaints are handled sensitively and in line
	with the organizational policies and procedures.
	2.8 All works are performed within the boundaries of
	responsibility and problems are referred to the
	supervisor and/or other appropriate health professional.
	2.9 Work practices are monitored to ensure that they reflect
	principles of ethical practice
3.Maintain appropriate	3.1 When referral or request is received, ensure nature and
documentation	requirements referral and/or request are correctly identified.
	3.2 Documentation is completed within the clients' medical
	records in accordance with the state/territory legislation,
	and organizational policies and procedures.
	3.3 Reports and documentation address requirements of
	state/territory legislation, and organization policies and
	procedures are ensured.
	3.4 Policies and procedures are implemented to safe guard
	client's information from unauthorized access or
	disclosure.
4.Maintain compliance	4.1 Ensure statutory obligations and requirements are
with legal requirements	fulfilled.
	4.2 Ensure consent of client is obtained for each
	test/procedure, as required.
	4.3 Ensure authorities are notified of client information as
	required by law.
	4.4 Ensure release of information contained within client
	records is completed in accordance with the relevant
	federal, state/territory legislation and organizational
	policies and procedures.
	4.5 Ensure duty of care is met in all aspects of own work role.
	4.6 Ensure clients are provided with access to inform about
	themselves in accordance with the legislation or other
	statutory provisions.
	4.7 Ensure the right of every client to be treated fairly and
	equitably is recognized
5.Assumes	5.1 Ongoing self-evaluation is performed to determine
	strengths and limitations in knowledge and skills.
responsibility and	5.2 Responsibility for delegation and supervision of
accountability for own	midwifery care (direct and indirect) is assumed, which
actions and clinical	is relevant to the context and the competence of the
decision making	person to whom care is delegated
	5.3 The responsibility for delegated activities relevant to the
	context and own level of competence is accepted.
	5.4 Works collaboratively with other health care
	professionals to improve the delivery of services to the

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	women and families 5.5 women and families are advocated to ensure promotion of a healthy and safe birth.
3.Delivers care and practices midwifery within an ethical framework and social context	 6.1 Midwifery care is implemented in a culturally respectful and non-judgmental manner. 6.2 Midwifery practice is implemented based on the ethical decision making. 6.3 It is worked in partnership with women to support them in making informed choices about their health 6.4 Women are strengthen in promoting health of self and others.
	6.5 Women, families and health care professionals are communicated to optimize care.6.6 Advocacy is done to protect the rights of women and families in relation to midwifery care

Variables	Range	
Confidentiality of client's information must include:	 Verbal Written i.e. medical records, referral/request Video/audio tapes Radiographic films and images Computer files 	
Disclosure of client information may include:	 When a client consents to disclosure When other health care workers need to know Information to complete appropriate treatment and care When disclosure of information is required by law E.g. some infectious diseases, suspected or known child abuse 	
Client's rights may include:	 Treatment with reasonable care and skill Right to refuse medical treatment Confidentiality of information Access to information held about them including medical records, registers Right not to be discriminated against Right to make a complaint Right to be involved in decisions regarding treatment and care 	
Legal obligations and requirements may relate to:	 Privacy Anti-Discrimination Consent to medical treatment Duty of care Release of client information, including medical and other clinical records Coroners Act Child protection Industrial relations 	
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Consent of client may include: Notification of authorities of client information must include: Monitoring of ethical	 Trade practices Poisons legislation Retention of human tissue Equal Employment Opportunity Occupational health and safety Infection control Contractual obligations .Licensing laws Written Verbal Implied Certain infectious diseases Suspected or known child abuse If it is deemed to be in the public's best interest Audits
work practice and legal compliance may involve:	 Inspections and reviews Quality Assurance activities

Evidence Guide	
Critical Aspects of Competence	Critical aspects for assessment and evidence required to demonstrate this competency unit: Work in the ethical and legal frame work of midwifery Maintain confidentiality Respect client's right Demonstrate accountability and responsibility
Underpinning Knowledge and Attitudes	 Essential knowledge includes:: Client rights and responsibilities Industry code(s) of practice where applicable Law of consent to medical treatment Legal and ethical requirements and responsibilities as they relate to specified work role(s) Organization policy and procedures for complaints handling Relevant federal, state, territory and local government legislation affecting role and Duties
Underpinning Skills	Essential skills required are:

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	 Apply reading and writing skills (literacy competence) required to fulfill job roles in a safe manner and as specified by the organization, at a level of skill that includes: reading and interpreting organization policy and procedure manuals and industry codes of practice Apply oral communication skills-language competence required to fulfill job roles in a safe manner and as specified by the organization: asking questions clarifying workplace instructions when necessary listening to and understanding workplace instructions providing clear information Conduct compliance monitoring activities Demonstrate, model and monitor work activities in compliance with legal and ethical requirements and organization policies and procedures, including: Demonstrating respect for clients' rights Meeting requirements for provision of duty of care Working in accordance with legislation relevant to the workplace and specific work functions Take into account requirements and imperatives relating to waste minimization, environmental responsibility and sustainable practice. Use effective verbal and non verbal communication skills with a range of internal and external persons, which may involve competence in English or a community language, depending on client group Use problem solving skills as required to interpret and apply policy in the workplace, Safe manner and as specified by the organization:
Resource Implications	For reasons of safety, access to equipment and resources and space, assessment takes place away from the workplace; simulations should be used to represent workplace conditions as closely as possible.
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers)

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	Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge.
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function.

Occupational Standard: Midwifery Service Management Level V				
Unit Title	Communicate in Complex or Difficult Situations			
Unit Code	HLT MSM5 08 0611			
Unit Descriptor	This unit involves communication where there are special difficulties in conveying or receiving information in the context of providing ambulance services. This unit includes conveying complex information (e.g. to members of allied medical, paramedical or emergency services), communication with patients, bystanders or members of the public where there is a language, social, cultural or religious barrier or physical handicap and communication in situations where there is an obstructive emotional disturbance.			

Element	Per	rformance Criteria		
1. Convey complex information	1.1	Information is conveyed clearly and accurately.		
	1.2	Recipient's understanding of the information is monitored and the <i>mode of communication</i> is adjusted according to the needs of the situation.		
	1.3	Interaction is consistent with the urgency of the situation presented and in accordance with the standard local ambulance operation procedure.		
2. Communicate with allied non- service personnel	2.1	Information is conveyed clearly and readily clarified when necessary.		
	2.2	Ambulance requirements are communicated clearly and in a manner that reflects an appropriate level of authority.		
	2.3	Direction, advice and assistance are sought when required and followed as appropriate to the situation.		
	2.4	Information is conveyed timely and in accordance with the		
		needs of the situation.		
	2.5	Difficulties in written and oral communication are recognized and resolved using appropriate communication skills and techniques.		
	2.6	Role and authority of allied personnel is clarified and		

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		respected.		
3. Overcome barriers to communication	3.1	Barriers to effective communication are detected by continuous monitoring of the situation and using communication equipment.		
	3.2	Situation needs are identified, clarified and confirmed using the appropriate communication skills and techniques.		
	3.3	Actions are undertaken in accordance with the relevant loca ambulance standard operation procedure.		
	3.4	Discretion and confidentiality are observed and members the public are treated with respect at all times.		
	3.5	Individual situations/problems are treated in a caring but firm manner combining sensitivity and openness with a confident, reassuring manner combining sensitivity and openness with a confident, reassuring manner.		
	3.6	Interaction is consistent with the urgency of the situation presented and in accordance with the service policy and procedures.		
	3.7	Conflict (and potential for conflict) is dealt with in a manner that prevents escalation.		

Variables	Range			
Modes of communication may include, but are not limited to:	 Oral and written communication Use of interpreters Sign language Use of personnel with special communication skills 			
Written and oral communication should:	 Avoid unnecessary jargon Conform with service policy and procedures Focus on the receiver's needs Keep stakeholders informed 			
Oral communication may include, but is not limited to:	 Answering requests and enquiries Questioning, clarifying and confirming information Conveying instructions, descriptions and explanations Consulting and advising 			
Written communication may include, but is not limited to:	ReportsPatient care documentationCorrespondence			
Communication	Radio			

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equipment may include, but is not limited to:	Telephone
	Computer
miniod to.	• Fax
	Pager
	Mobile data terminal

Barriers to effective communication may include, but are not limited to:	 Language difficulties Differing terminology/jargon Hearing difficulties Speech impediments Religious, social or cultural factors Emotional state
Complex information may include, but is not limited to:	 Patient condition and implications Ambulance requirements Ambulance equipment Incident history Emergency procedures Human resources requirements

Evidence Guide	
Critical Aspects of	Critical aspects of assessment must include:
Assessment	 Observation of performance in the work environment or in a simulated work setting
	Observation must include:
	 Communication under pressure
	 Interpersonal interaction in a variety of complex or difficult work situations
	 Communication relating to standard pre-hospital patient care
Underpinning	Essential knowledge required includes:
Knowledge and	 Standard local ambulance operation procedure
Attitudes	 Operation of communication equipment
	 Service communication codes and systems
Underpinning	Essential skills required include:
Skills	 Oral communication skills (language competence) required to fulfill job roles as specified by the organization/service. Advanced oral communication skills include: Interviewing techniques,

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	Asking questions,
	Active listening,
	 Asking for clarification from patient or other persons at the scene,
	Negotiating solutions,
	 Acknowledging and responding to a range of views.
	 Written communication skills (literacy competence) required to fulfill job roles as specified by organization/service. The level of skill may range from reading and understanding incident reports and case management materials to preparing handover reports for receiving agency staff.
	Interpersonal skills required include:
	Working with others,
	Empathy with patient and relatives,
	 Using sensitivity when dealing with people,
	 An ability to relate to persons from differing cultural, social and religious backgrounds
	 Problem solving skills required include an ability to use tools and techniques to solve problems, analyze information and make decisions that require discretion and confidentiality
Resource	Resource implications may include:
Requirements	 Access to appropriate workplace or simulation of realistic workplace setting where assessment can be conducted
	 Access to equipment and resources normally used in the workplace
Assessment Methods	Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays
	Written exam/test on underpinning knowledge
	Questioning or interview on underpinning knowledge
	 Project-related conditions (real or simulated) and require evidence of process
	 Portfolio Assessment (e.g. Certificate from training providers or employers)
	Assessment methods must confirm the ability to access and
	correctly interpret and apply the essential underpinning
	knowledge.
Context for	Competence may be assessed in the work place or in a
Assessment	simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies
	relevant to the job function.
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Occupational Standard: Midwifery Service Management Level V		
Unit Title	Provide Technical Support to Build Capacity	
Unit Code	HLT MSM5 09 0611	
Unit Descriptor	This unit addresses the knowledge, skill and attitude required to provide technical support to build capacity to promote health among individuals, groups, communities, organizations and coalitions.	

Elements	Performance Criteria
Assess the existing capacity for change	 1.1 The context is examined and responded within which a Program sits. 1.2 Pre-existing capacities are identified to support change. 1.3 Practitioner's sphere of influence and role are assessed in achieving change
2. Clarify intended outcome	2.1 The <i>key action areas of capacity</i> building that are to be addressed are identified. 2.2 Goals and objectives that are specific, measurable, and achievable and based on principles of effective capacity building practice are set.
3. Select and implement appropriate capacity building strategy	 3.1 Appropriate capacity building strategies are identified and selected in consultation with <i>relevant stakeholders</i> and <i>target group</i>. 3.2 Capacity building strategies are implemented according to the relevant legislation, organizational policies or procedures and <i>ethical considerations</i>.
4. Evaluate the effectiveness of the selected strategy	4.1 The results of implementation of capacity building strategies are monitored and documented.4.2 Success of capacity building strategies is evaluated against goals, using existing tools for evaluating capacity building efforts.

Variables		Range			
Context within a capacity but program sits include:	uilding	 Physical environment Économico environment Poli tical environ ment Organizational environnement Socio-cultural environ ment 			
Pre-existing capacities may include relevant: • Skills • Structures • Partnerships		ctures			
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	Resources				
Dimensions of	Development of infrastructure				
capacity building	Enhancement of program sustainability				
include:	 Fostering problem solving capabilities 				
	Fostering problem solving capabilities				
Key action areas of	Organizational development				
capacity building	 Workforce development 				
include:	Resource allocation				
	 Partnerships 				
	Leadership				
Principles of	 Respecting and valuing pre-existing capacities 				
effective capacity	Developing mutual respect				
building practice	 Being responsive to context within which capacity 				
include:	building program sits				
	 Avoiding pre-packaged ideas and strategies 				
Examples of	 Canvassing opportunities for a program 				
capacity building	 Lobbying for support 				
strategies include:	 Developing skills in others 				
	 Supporting policy development 				
	 Negotiating with management 				
	 Guiding the establishment of partnerships 				
	Contributing to organizational planning				
	Establishing relevant infrastructure (e.g. community)				
	organizations)				
Relevant	Other health and/or non-government organizations				
stakeholders may	Community advocates or change agents				
include:	Population health professionals/Supervisors				
	Policy and decision makers in the specific community				
	Other individuals, groups or communities most likely to				
	be affected by strategies or action plans				
	Community/Organization leaders Community olders				
	Community eldersCouncil members				
Different levels of	Individuals				
target groups					
include:	GroupsCommunities				
	Organizations				
	 Inter-organization/coalitions 				
Ethical	Respect for individual and cultural differences				
considerations may	 Privacy and confidentiality issues relating to information 				
include:	collection,				
31313131	storage and dissemination				
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competency unit	Evidence Guide			
 Knowledge and Attitudes Understanding of capacity building theory as framework Planning monitoring and evaluation Knowledge of the various capacity building strategies Theory and practice of population health including 		The person being assessed must provide evidence of essential knowledge as well as essential skills specified in this competency unit • Assess existing capacity • Set goals and objectives • Provide technical support • Select and implement appropriate capacity building		
documents (e.g. Alma Ata, Ottawa Charter, Jakarta Declaration, The Solid Facts by WHC National, State and local health policies, goals, targe and priorities Evidence-based practice Equity issues in population health Quality assurance Overview of the stages in population health projection	Knowledge and	 Understanding of capacity building theory and framework Planning monitoring and evaluation Knowledge of the various capacity building strategies Theory and practice of population health including health promotion, health protection and prevention of communicable and non communicable diseases Relevant international charters/declarations and documents (e.g. Alma Ata, Ottawa Charter, Jakarta Declaration, The Solid Facts by WHO) National, State and local health policies, goals, targets and priorities Evidence-based practice Equity issues in population health Quality assurance Overview of the stages in population health project planning Social change and advocacy processes 		
Underpinning Skills Essential skills required are ability to: Apply effective communication and interpersonal ski including: High level written or verbal Negotiation and liaison Consultation Conflict resolution and mediation Apply analytical thinking, problem solving and critic appraisal Undertake work planning and management Work as part of a multi-disciplinary team and/autonomously Facilitate and contribute effectively to meetings, forun and other networks Engage and work collaboratively and/or in partnership				
Resource Implications For reasons of safety, access to equipment and resources at space, assessment takes place away from the workplace. Ministry of Education Midwifery Service Management Version 1				

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	simulations should be used to represent workplace conditions as closely as possible.
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function.

Occupational Standard: Midwifery Service Management Level V		
Unit Title	Manage Resources	
Unit Code	HLT MSM5 10 0611	
Unit Descriptor	This unit describes the knowledge and skills required to manage resources in accordance with the planned business strategies. It includes analyzing resource requirements, developing resource plans, allocating resources, and reviewing and reporting on resource usage.	

Element		Performance Criteria
1.	Analyze resource requirements	 1.1 Required resource is identified based on the business plans. 1.2 Key stakeholders are consulted in determining the nature and level of resources required. 1.3 Analysis of resource requirements is used to identify proposed costs and benefits. 1.4 Opportunities to share resources across business units within the organization are identified.
2.	Develop resource plans to support the achievement of business unit objectives	 2.1 Resource plans are developed that detail the acquisition and allocation of resources. 2.2 Internal resourcing capabilities and external resourcing requirements are identified. 2.3 Procedures for the evaluation of resource allocation are identified in resource plans. 2.4 Processes for managing changing government priorities are included in the resource plans. 2.5 Approval for resource plans is obtained from senior management.
3.	Allocate resources to achieve the stated business objectives	 3.1 Resources are allocated in accordance with the relevant organizational policy and practices. 3.2 Resource allocation is managed to enable the achievement of business unit objectives 3.3 Resources are negotiated and obtained within the required timeframe to enable the achievement of business unit objectives. 3.4 Systems are developed and implemented to enable timely, accurate monitoring and review of resource usage. 3.5 Efficient use of technology is incorporated into work practices.
4.	Review and report on resource usage	 4.1 Procedures to review resource allocation against business unit objectives are developed and implemented. 4.2 Compliance with program and project budgets is monitored and corrective action is recommended and taken where necessary. 4.3 Reports are prepared that clearly indicate the level of performance achieved and any action taken to adjust or rectify procedures in meeting service and product delivery

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standards.	

Variables	Range
Stakeholders may	Community
include:	Other sectors
	Non-governmental organizations
Resources may	human
include:	physical
	financial
	technological and information resources

Evidence Guide		
Critical Aspects of Competence Underpinning Knowledge	Critical aspects of assessment includes: Resource Planning and management Effective consultation and negotiation with stakeholders Applying budgeting and financial management Reasoning and precision of expression Essential knowledge required includes: Resource planning and management	
	 Financial management Business strategies Concepts of risk management Organizational goals, policies and procedures Human resource management 	
Underpinning Skills	 Essential skills required includes: Using effective consultation and negotiation with stakeholders Writing reports requiring reasoning and precision of expression Responding to diversity, including gender and disability Applying budgeting and financial management 	
Resource Requirements	For reasons of safety, access to equipment and resources and space, assessment takes place away from the workplace; simulations should be used to represent workplace conditions as closely as possible.	
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of task through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and requevidence of process 	

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	Portfolio Assessment (e.g. Certificate from training providers or employers)	
	Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge.	
Context for Assessment	alasticate di transferante del Thio accessoratores atendadando acc	

Occupational Standard: Midwifery Services Management Level V		
Unit Title	Apply Research Skills in Midwifery Care	
Unit Code	HLT MSM5 11 0611	
Unit Descriptor	This unit of competency describes the knowledge and skills required to demonstrate midwifery practice in a contemporary health environment using research skills.	

Elements	Performance Criteria
1. Identify a need for research into health issues	 1.1 Issues are monitored in midwifery practice to identify potential areas for the research. 1.2 Issues related to principles of best practice and quality management in practice is identified as potential areas for research. 1.3 Awareness is developed for factors that influence health care and may benefit from research.
2. Identify client- related issues in participating in the research	 2.1 Physical and emotional support needs of clients are identified to be involved in the research. 2.2 Individual client's values and perceptions are identified in relation to participate in research. 2.3 The emotional, physical needs of family and significant others are identified in supporting the client to participate in research.
3. Undertake a critical analysis Of the planned research	 3.1 Ethical and cultural considerations are identified when planning midwifery research 3.2 Appropriate research methodology is identified to address the research topic, type of data collection, analysis to be undertaken and potential uses of the data. 3.3 Implications of the research in relation to validity, efficacy and cost effectiveness are analyzed.
4. Develop a research proposal in consultation/ collaboration with others	 4.1 Literature review is conducted and results are analyzed. 4.2 An appropriate methodology and data collection process is selected. 4.3 Ethics approval for research is obtained as required. 4.4 Schedule of events and funding required are developed. 4.5 Validation and evaluation strategies are outlined. 4.6 Data analysis rationale and methods are described. 4.7 Response to possible barriers to the research is developed. 4.8 Method of dissemination of research finding is described.
5. Participate in midwifery research	 5.1 An appropriate research approach is applied to midwifery Practice within the scope. 5.2 Appropriate ethical principles and practices are applied in relation to the consent and confidentiality of research information. 5.3 Midwifery research methodologies and resources are used appropriately.

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5.4The data col	lec	tion for mi	dwifery r	esearch is p	articiparatory.
5.5 Contributed	to	research	toward	continuous	improvement
programs					

Variables	Range
Research	Qualitative
methodologies may	Quantitative
include:	Evidence-based practice
Midwifery research	Midwifery interventions
may include:	 Client perceptions of the provision of care
	Models of midwifery care
	 Political issues confronting midwifery practice and health
	care provision
Examples of	Scope of Midwifery Practice Decision-Making Framework
midwifery research	Evidence based practice
resources may	Currency of knowledge
include:	Best practice
Research issues	Euthanasia
may include:	Abortion
	• IVF
	Cloning
	Stem cell research
	Embryonic research
	Mandatory detention

Evidence Guide	
Critical Aspects of Competence	 A person who demonstrates competence in this standard must be able to provide evidence that they are able to: Identify a need for research into health issues Identify client-related issues in participating in research Undertake a critical analysis of planned research Develop a research proposal in consultation/ collaboration with others Participate in midwifery research
Underpinning Knowledge and Attitudes	Essential knowledge: The candidate must be able to demonstrate essential knowledge required to effectively do the task outlined in elements and performance criteria of this unit, manage the task and manage contingencies in the context of the identified work role This includes knowledge of: • Age and gender issues for midwifery practice • Cultural and religious considerations for midwifery practice • Ethical guidelines including confidentiality, duty of care and

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	 public liability Organization policies and procedures and protocols Role of evidence based practice Role of the health care team members Social and personal wellbeing Socio-economic, physiological, emotional and physical variables Statutory requirements for data collection and documentation in relation to research
Underpinning Skills	 Essential skills: Apply Professional Standards of Practice: ENA code of conduct ENA code of ethics State/territory Nurse Regulatory Nurses Act Scope of midwifery practice decision making framework Use appropriate communication skills(non-verbal, openness, sensitivity, nonjudgmental attitudes): Consultation/collaboration methods Team negotiation and networking Analysis and interpretation of evidence Decision making techniques written and oral presentations
Resource Implications	Where, for reasons of safety, access to equipment and resources and space, assessment takes place away from the workplace, simulations should be used to represent workplace conditions as closely as possible
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge.
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function.

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Occupational Stand	Occupational Standard: Midwifery Services Management Level V	
Unit Title	Organize Workplace Information	
Unit Code	HLT MSM5 12 0611	
Unit Descriptor	This unit covers the knowledge and skills required to gather, organize and apply workplace information in the context of an organization's work processes and information management systems.	

Elements	Performance Criteria
1. Collect and assess information	 1.1 Information held by the organization service is assessed for its accuracy and relevance to the organizational requirements. 1.2 Information is collected by methods that are reliable and efficient in the use of the available time and resources. 1.3 Information collected is suitable for analysis, decision making and the development of plans, strategies and options. 1.4 Information is collected by participating and using appropriate interpersonal skills to access relevant data from individuals and team members. 1.5 Appropriate interpersonal skills are used to access relevant information from individuals and teams.
2.Organize information	 2.1 Information is organized in a format suitable for the analysis, interpretation and dissemination in accordance with the organizational requirements. 2.2 Business equipment/technology is used to maintain information in accordance with the organizational requirements. 2.3 Information and materials are collected and communicated to the relevant designated persons. 2.4 Difficulties in organizing and accessing information are identified and solved collaboratively with individuals and team members. 2.5 Information is updated and stored in accordance with the organizational requirements
3. Review information needs	 3.1 Feedback on the sufficiency of information is actively sought to ensure the relevance of information in accordance with the organizational requirements. 3.2 Contribution of information to decision-making is reviewed and appropriate modifications to collection processes are implemented. 3.3 Future information needs are identified and incorporated in modifications to the collection processes. 3.4 Future information needs are documented and incorporated in modifications to the reporting processes.

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Variables	Range
Legislation, codes and national standards relevant to the workplace which may include:	 Award and enterprise agreements and relevant industrial instruments Relevant legislation from all levels of government that affects business operation, especially in regard to OHS and environmental issues, equal opportunity, industrial relations and anti-discrimination Relevant health industry codes of practice
Information held by the organization may include:	 Correspondence (faxes, memos, letters, email) Computer databases (library catalogue, customer records) Computer files (letters, memos and other documents) Sales records (monthly forecasts, targets achieved) Forms (insurance forms, membership forms) Invoices (from suppliers, to debtors) Personnel records (personal details, salary rates) Financial figures Production targets
Organizational requirements may include:	 Quality assurance and/or procedures manuals Security and confidentiality requirements Legal and organizational policy/guidelines and requirements Management and accountability channels Code of conduct/code of ethics Procedures for updating records OHS policies, procedures and programs Information protocols
Methods used to collect information may include:	 Interviews with colleagues/customers Recruitment applications and other forms Classification tools Information from other organizations Previous file records Observation and listening Checking written material including referrals and client files Questioning (in person or indirect) Individual research Checking research provided by others
Interpersonal skills may include:	 Using appropriate body language Summarizing and paraphrasing Networking Consultation methods, techniques and protocols Seeking feedback from group members to confirm

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	understanding
Suitable format of information may include:	 Using tables and charts Using a particular software application Incorporating graphics and pictures Adding headers and footers Use of legends Inserting symbols
Business equipment/technology may include:	 Photocopier Computer Email Internet/extranet/intranet Shredder Answering machine Fax machine Telephone
Designated persons may include:	 Supervisor Clients Colleagues External agencies Committee Line management Statutory bodies
Feedback on sufficiency of information could be obtained from:	 Customer satisfaction questionnaires Audit documentation and reports Quality assurance data Returned goods Comments from clients and colleagues

Evidence Guide	
Critical Aspects of Competence	A person who demonstrates competence in this standard must be able to provide evidence that they are able to: • Providing accurate information for defined purposes • Maintaining and handling data and documents systematically • Checking and reviewing data for relevance and accuracy • Presenting information and data clearly • Identifying and complying with organizational requirements • Using business technology to manage information
Underpinning Knowledge and Attitudes	 Underpinning knowledge: The relevant legislation from all levels of government that affects business operation, especially in regard to OHS and

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Underpinning Skills	 and anti Underst Knowled and sed Knowled relating and ethi Method: available Knowled Underst information Knowled Principle Underpinni Proofred and con accurace Planning Problem contradi Technologion Technologion Writing information Analytic Ability to 	mental issues, equal opportunity, in i-discrimination anding of organization's business a dge of organization's record keepingurity procedures and safe recording dge of organizational policies at to distribution of workplace information of distributions are enformation dge of safe record keeping procedures and its sources dge of preparing and planning documents of interpersonal communication of skills: Indiang and editing skills to ensure of the conformation of the conformation of skills including the ability to organize work priorities and solving skills to deal with information of skills including the ability to organize to a task; display suitable to the target audience and speaking skills to communication effectively all skills to classify and report information or relate to people from a range of the conformation of the conformation and speaking skills and report information or relate to people from a range of the conformation effectively and skills to classify and report information or relate to people from a range of the conformation effectively and skills to classify and report information of the conformation of the con	and structure ng/filing systems g practices and procedures nation and legal consistent with res the validity of mentation larity of meaning nents, check for ad arrangements mation which is nadequate select and use information in a cate advice and nation of social, cultural
Resource Implications	The lea docume workpla		
Assessment Methods	 Practical through Written Questio Projectevidence Portfolio provider Assessmer 	the may be assessed through: all assessment by direct observed simulation/Role-plays exam/test on underpinning knowled in a condition of the conditions are all or simulated of process of Assessment (e.g. Certificate in a confirm the ability of the condition of the confirm the ability of the condition of the confirm the ability of the confirmation of	lge knowledge ted) and require from training y to access and
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Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could
	be assessed on its own or in combination with other competencies relevant to the job function.

Occupational Standard: Midwifery Service Management Level V	
Unit Title	Facilitate and Capitalize on Change and Innovation
Unit Code	HLT MSM5 13 0611
Unit Descriptor	This unit specifies the outcomes required to plan and manage the introduction and facilitation of change; particular emphasis is on the development of creative and flexible approaches, and on managing the emerging opportunities and challenges.

Elements	ı	Performa	ance Criteria
Participate in planning the	the		organization's planning processes are contributed ctively by <i>manager</i> to introduce and facilitate change.
introducti facilitation change			s to introduce changes are made in consultation with appropriate stakeholders.
onange	,	_	anization's objectives and plans to introduce change communicated effectively to individuals and teams.
2. Develop of and flexib			ety of approaches to manage workplace issues and lems are identified and analyzed.
approach solutions	es, and	to n	rs are identified and assessed, and action is initiated nanage these to achieve a recognized benefit or antage to the organization.
	2		kplace is managed in a way which promotes the elopment of innovative approaches and outcomes.
	2	by	luctivity, services, and/or reduce costs are improved creative and responsive approaches to resource agement.
3. Manage emerging challenge	es and	effec	riduals and teams are supported to respond ctively and efficiently to changes in the organization's s, plans and priorities.
opportuni	ities	by C	competencies individuals and teams are developed coaching and mentoring to handle change efficiently effectively.
		mak	ortunities are identified and taken as appropriate, to e adjustments and to respond to the changing needs astomers and the organization.
		antic	rmation needs of individuals and teams are cipated and facilitated as part of change ementation and management
	3	tech	ommendations for improving the methods and niques to manage change are identified, evaluated negotiated with the appropriate individuals and ps.
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Variables	Range
Manager	A person with frontline management roles and responsibilities, regardless of the title of their position
Appropriate stakeholders may refer to:	 Those individuals and organizations who have a stake in the change and innovation being planned, including: Organization directors and other relevant managers Teams and individual employees who are both directly and indirectly involved in the proposed change Union/employee representatives or groups OHS committees Other people with specialist responsibilities External stakeholders where appropriate - such as clients, suppliers, industry associations, regulatory and licensing agencies
Risks may refer to:	 Any event, process or action that may result in goals and objectives of the organization not being met Any adverse impact on individuals or the organization Various risks identified in a risk management process
Information needs may include:	 New and emerging workplace issues Implications for current work roles and practices including training and development Changes relative to workplace legislation, such as OHS, workplace data such as productivity, inputs/outputs and future projections Planning documents Reports Market trend data Scenario plans Customer/competitor data

Evidence Guide	
Critical Aspects of Competence	Assessment must show evidence that the candidate: Planning the introduction and facilitation of change Developing creative and flexible approaches and solutions Managing emerging challenges and opportunities
Underpinning Knowledge and Attitudes	 Relevant legislation from all levels of government that affects business operation, especially in regard to occupational health and safety and environmental issues, equal opportunity, industrial relations and anti- discrimination
	 The principles and techniques involved in: Change and innovation management Development of strategies and procedures to implement and facilitate change and innovation Use of risk management strategies:

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	 Identifying hazards Assessing risks and implementing risk control measures Problem identification and resolution leadership and mentoring techniques Management of quality customer service delivery Consultation and communication techniques Record keeping and management methods The sources of change and how they impact Factors which lead/cause resistance to change Approaches to managing workplace issues
Underpinning Skills	Demonstrate skills on: Communication skills Planning work Managing risk
Resources Implication	 The following resources must be provided: Workplace or fully equipped assessment location with necessary tools, equipment and consumable materials
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge.
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function.

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Occupational Standard: Midwifery Service Management Level V				
Unit Title	Manage Quality Systems and Procedures			
Unit Code	HLT MSM5 14 0611			
Unit Descriptor	This unit specifies the outcomes required to manage quality within projects. It covers the determining quality requirements, implementing quality assurance processes, and using review and evaluation to make quality improvements in current and future projects.			

Elements	Performance Criteria
Determine quality requirements	1.1 Quality objectives, standards and levels are determined, with input from stakeholders and guidance of a higher project authority, to establish the basis for quality outcomes and a quality management plan.
	1.2 The established <i>quality management methods, techniques and tools</i> are selected and used to determine the preferred mix of quality, capability, cost and time.
	1.3 Quality criteria are identified, agreed with a higher project authority and communicated to stakeholders to ensure the clarity of understanding, achievement of quality and overall project objectives.
	1.4 Agreed quality requirements are included in the project plan and implemented as basis for the performance measurement.
Implement quality assurance	2.1 Results of project activities and product performance are measured and documented throughout the project life cycle to determine the compliance with agreed quality standards.
	2.2 Causes of unsatisfactory results are identified, in consultation with the client, and appropriate actions are recommended to a higher project authority to enable continuous improvement in quality outcomes.
	2.3 Inspections of quality processes and <i>quality control</i> results are conducted to determine the compliance of quality standards to overall quality objectives.
	2.4 A quality management system is maintained to enable effective recording and communication of quality issues and outcomes to a higher project authority and stakeholders.
3. Implement project quality improvements	3.1 Processes are reviewed and agreed changes are implemented continually throughout the project life cycle to ensure continuous improvement to the quality.
	3.2 Project outcomes are reviewed against the performance

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	criteria	to	determine	the	effectiveness	of	quality
	manage	ment	processes a	and pro	ocedures.		
3	identified	d, do	cumented a	nd pa	nended <i>improv</i> ssed on to a h		
	authority	' for a	application in	future	e projects.		

Variable	Range
Quality objectives may include:	 Requirements from the client and other stakeholders Requirements from a higher project authority Negotiated trade-offs between cost, schedule and performance Those quality aspects which may impact on customer satisfaction
quality management plan may include:	 Established processes Authorizations and responsibilities for quality control Quality assurance Continuous improvement
Quality management methods, techniques and tools may include	 Brainstorming Benchmarking Charting processes Ranking candidates Defining control Undertaking benefit/cost analysis Processes that limit and/or indicate variation Control charts Flowcharts Histograms Pareto charts Scattergram Run charts
Quality control may include:	 Monitoring conformance with specifications Recommending ways to eliminate causes of unsatisfactory Performance of products or processes Monitoring of regular inspections by internal or external agents
Improvements may include:	 Formal practices, such as total quality management or continuous improvement Improvement by less formal processes which enhance both the product quality and processes of the project, for example client surveys to determine client satisfaction with project team performance

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Evidence Guide	
Critical Aspects of Competence	A person who demonstrates competence in this unit must be able to: • Determine quality requirements • Implement quality assurance • Implement project quality improvement
Underpinning Knowledge and Attitudes	 Knowledge required include: The principles of project quality management and their application Acceptance of responsibilities for project quality management Use of quality management systems and standards The place of quality management in the context of the project life cycle Appropriate project quality management methodologies; and their capabilities, limitations, applicability and contribution to project outcomes Attributes: Analytical Attention to detail Able to maintain an overview Communicative Positive leadership
Underpinning Skills	 Ability to: Relate to people from a range of social, cultural and ethnic backgrounds, and physical and mental abilities Project management Quality management Planning and organizing Communication and negotiation Problem-solving leadership and personnel management Monitoring and review skills
Resources Implication	The following resources must be provided: • Access to workplace documentation • Real or simulated workplace
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and

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	correctly	interpret	and	apply	the	essential	underp	inning
	knowledg	e.						
Context for Assessment	simulated	work plac ssed on	ce sett	ting. Thi	is coi in	the work pmpetence sombination.	standard	could

Occupational Standard: Midwifery Service Management Level V				
Unit Title	Establish and Conduct Business Relationships			
Unit Code	HLT MSM5 15 0611			
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to manage business relationship with customers within the constructions industry context.			

Elements	Per	formance Criteria
Establish contact	1.1	Welcoming customer environment is maintained.
with customer	1.2	Customer is greeted warmly according to the enterprise policies and procedures.
	1.3	Effective service environment is created through verbal and non-verbal presentation according to the enterprise policies and procedures.
	1.4	Customer data is maintained to ensure database relevance and currency.
	1.5	Information on customers and service history is gathered for analysis.
	1.6	Opportunities to maintain regular contact with customers are identified and taken up.
Clarify needs of customer	2.1	Customer needs are determined through questioning and active listening.
	2.2	Customer needs are accurately assessed against the products/services of the enterprise.
	2.3	Customer details are documented clearly and accurately in a required format.
	2.4	Negotiations are conducted in a business-like and professional manner.
	2.5	Maximize benefits for all parties in the negotiation through the use of the established techniques and in the context of establishing long term relationships.
	2.6	The results of negotiations are communicated to the appropriate colleagues and stakeholders within the appropriate timeframes.
Provide information and advice	3.1	Features and benefits of products/services provided by the enterprise are described/recommended to meet customer needs.
	3.2	Information to satisfy customer needs is provided.

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	3.3	Alternative sources of information/advice are discussed. with the customer
Foster and maintain	4.1	Sound business relationships are maintained by Proactively seek, review and act upon information
business relationships	4.2	Agreements are honored within the scope of individual responsibility.
	4.3	Adjustments are made to the agreements in consultation with the customer, and share information with appropriate colleagues.
	4.4	Nurture relationships through regular contact and use of effective interpersonal and communication styles.

Variables	Range
Opportunities to maintain regular contact with customers may	 Informal social occasions Industry functions Association membership Co-operative promotions
include:	Program of regular telephone contact
Negotiation techniques	 Identification of goals, limits Clarification of needs of all parties Identifying points of agreement and points of difference Preparatory research of facts Active listening and questioning Non-verbal communication techniques Appropriate language Bargaining Developing options Confirming agreements Appropriate cultural behavior

Evidence Guide	
Critical Aspects of Competence	It is essential that competence is fully observed and there is ability to transfer competence to changing circumstances and to respond to unusual situations in the critical aspects of: • Consistently applying enterprise policies and procedures and industry codes of practice in regard to customer service • Providing a quality service environment by treating customers in a courteous and professional manner through all stages of the procedure • Using effective questioning/active listening and observation skills to identify customer needs • Communicating effectively with others involved in or affected by the work • Maintaining relevant and current customer databases in

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	 accordance with enterprise policies and procedures Ability to build and maintain relationships to achieve successful business outcomes
Underpinning	Demonstrate knowledge and attitudes on:
Knowledge and Attitudes	 Operational knowledge of enterprise policies and procedures in regard to: Customer service, dealing with difficult customers Maintenance of customer databases Allocated duties/responsibilities General knowledge of the range of enterprise merchandise and services, location of telephone extensions and departments/sections Basic operational knowledge of legislation and statutory requirements, including consumer law, trade practices and fair trading legislation Basic operational knowledge of industry/workplace codes of practice in relation to customer service Negotiation and communication techniques appropriate to negotiations that may be of significant commercial value
Underpinning Skills	Demonstrate skills on:
	 Use workplace technology related to use of customer database Collect, organize and understand information related to collating and analyzing customer information to identify needs Communicate ideas and information Plan and organize activities concerning information for database entries Use mathematical ideas and techniques to plan database cells and size Establish diagnostic processes which identify and recommend improvements to customer service
Resources	The following should be made available:
Implication	 A workplace or simulated workplace Documentation, such as enterprise policy and procedure manuals relating to customer service
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Portfolio Assessment (e.g. Certificate from training providers or employers) Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning
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	knowledge
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function

Occupational Standard: Midwifery Service Management Level V		
Unit Title	Develop a Disaster Plan	
Unit Code	HLT MSM5 16 0611	
Unit Descriptor	This unit describes the competencies required to develop in consultation with other agencies and key people, which set out the roles and responsibilities of workers and others in the community, for responding to a disaster.	

Elements	Performance Criteria	
Liaise with relevant	1.1	Government policies which affect the organization are identified and documented.
government agencies	1.2	Government agencies are consulted with in relation to different roles in the local disaster plan.
2. Identify and liaise with appropriate	1.1	Community organization is identified, and an information database is developed.
community organizations	1.2	Contact is established through a variety of communication strategies.
	1.3	Restrictions to effective liaison are identified and processes are developed to promote communication with other agencies.
3. Incorporate legislative	3.1	Information on <i>legislative requirements</i> and <i>resources</i> is collected from the key people and organizations.
requirements for disaster planning and relief into a	3.2	Roles and responsibilities of other organizations are clarified.
plan	3.3	Plan is written.
	3.4	A promotions strategy is established and implemented.
4. Coordinate volunteer support	4.1	Volunteers are sought for disaster plan designated roles, via identified organizations and public processes.
	4.2	Roles and responsibilities are clarified.
	4.3	Team leaders are identified by discussing with the organizations.
	4.4	Meetings are held to discuss disaster plan and personnel requirements.
5. Ensure training for volunteers and	5.1	Training requirements for volunteers and staff are established.
staff	5.2	Training programs are developed.
	5.3	Promotion of training is undertaken.
	5.4	Training schedule is developed and promoted.

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	5.5	Training is provided.
	5.6	Training is evaluated and modified as required.
Evaluate and modify disaster	6.1	Key people are consulted about the effectiveness of the disaster plan.
plan	6.2	The <i>disaster plan</i> is adapted to meet community needs.
	6.3	The amended disaster plan is distributed to key people.
	6.4	Additional training is provided as required.

Variables	Range
Government agencies may include:	 State /Territory Health Department Police Social Security Local Government Emergency Services
Disasters may include:	 Floods Cyclones Fires Earth quakes Nuclear accidents Riots, raids
Community organizations may include:	 Government and non-government agencies Health care service providers Other service providers Trades people Community groups who provide care to the community
Legislative requirements:	 Clinical practice may be governed by Federal, State or Territory legislation, which defines workers' roles and responsibilities.
	 Implementation of the competency standards must reflect the legislative framework in which a health worker operates. This may reduce the Range of Variables in practice and assessment.
	 Lack of resources, remote locations and community needs often require health workers to operate in situations which do not constitute "usual practice". Because of this, health workers may need to possess more competencies than described by "usual practice circumstances".
	 Lack of resources or the environment in which the health worker works does not negate the requirement for the worker to work within a legislative framework, and be enabled by the employer to do so.

Resources may		PremisGround		
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include:	 Accommodation Workplace equipment Materials Plant vehicles Exclusive use Occupation
Key people will include:	 Those within and external to organization Community leaders and representatives Agencies /service representatives Trade and professional services
A disaster plan(s) is/are:	 Guidelines and/or plans for responding to various types of disaster, detailing the roles and responsibilities of workers, resource needs and sources and situation management strategies.

Evidence Gu	uide			
Critical Aspec		Critical aspects for assessment and evidence required to demonstrate this competency requires to: Liaise with relevant government agencies Identify and liaise with appropriate community organizations Incorporate legislative requirements for disaster planning and relief into a plan Coordinate volunteer support Ensure training for volunteers and staff Evaluate and modify disaster plan		
Underpinning Knowledge a Attitudes	•	 Evaluate and modify disaster plant Essential knowledge includes: Relevant policies, protocols and procedures of the organization Relevant Federal, State and Local government policies, guidelines and legislation relating to disaster management Relevant equipment and technology Local resources, suppliers and trades people Existing disaster plans (developed by other organizations who service the Community Project development Local disaster planning processes and networks Community networks Community views on disaster management 		
Underpinning	g Skills	Essential skills includes: Communication and liaison Networking Human Resource Management Negotiation Small group facilitation Planning Training		
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Resource Implications	For reasons of safety, access to equipment and resources and space, assessment takes place away from the workplace; simulations should be used to represent workplace conditions as closely as possible.
Assessment Methods	 Competence may be assessed through: Practical assessment by direct observation of tasks through simulation/Role-plays Written exam/test on underpinning knowledge Questioning or interview on underpinning knowledge Project-related conditions (real or simulated) and require evidence of process Assessment methods must confirm the ability to access and correctly interpret and apply the essential underpinning knowledge.
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting. This competence standard could be assessed on its own or in combination with other competencies relevant to the job function.

Occupational Standard: Midwifery Service Management Level V		
Unit Title	Develop and Refine Systems for Continuous Improvement in Operations	
Unit Code	HLT MSM5 17 1012	
Unit Descriptor	This unit of competency covers the skills, knowledge and processes required to ensure that continuous improvement systems do not stultify and continue to improve along with other operational systems in an organization. This unit is about improving the process yield/unit of effort or cost, reducing process variation and increasing process reliability, upgrading, enhancing or refining process outputs, and includes developing a culture of reviewing and sustaining change ensuring improvements are maintained and built on.	

Elements	Performance Criteria
Establish parameters of	Describe <i>organization systems</i> that impact on continuous improvement
current internal improvement	1.2 Identify current <i>relevant metrics</i> and their values
systems	1.3 Check that metrics are collected for all improvements
	1.4 Determine <i>yield of current improvement processes</i>
	1.5 Review results of improvements
Distinguish breakthrough	2.1 Identify all <i>improvements</i> which have occurred over an agreed period of time
improvement processes	2.2 Distinguish between <i>breakthrough improvements</i> and continuous improvements
	2.3 Determine the timing of breakthrough improvement processes
	2.4 Analyze factors controlling the <i>timing</i> and selection of breakthrough improvements
	2.5 Analyze <i>continuous improvements</i> to identify cases where breakthrough improvements were required
	2.6 Validate findings with process/system owners and obtain required approvals
	2.7 Improve timing/selection of breakthrough improvements
	2.8 Improve other factors limiting the gains from breakthrough improvements
3. Develop continuous improvement	3.1 Check that levels of delegated authority and responsibility are appropriate for continuous improvement from the shop floor
practice	3.2 Ensure all personnel have appropriate capabilities for

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	С	ontinuous improvement processes
		nsure personnel and systems recognize potential reakthrough improvement projects
		nsure sufficient resources are available for the operation f continuous and breakthrough improvement processes
		Check that relevant information flows from improvement hanges to all required areas and stakeholders
		Check data collection and metrics analysis capture hanges which result from improvement actions
		Check that improvement changes are standardized and ustained
		check review processes for routine continuous improvements
		Remove or change factors limiting gains from approvements
		flodify systems to ensure appropriate possible changes re referred to other improvement processes
	3.11 lı	nstitutionalize breakthrough
4. Establish parameters of		Review <i>value stream</i> systems that impact on mprovement
current external improvement system	n	Review procedures for deciding improvement nethodologies Identify current relevant metrics and their alues, as appropriate
	4.3 C	Determine yield of current improvement processes
	4.4 F	Review results of improvements
5. Explore opportunities for		Review mechanisms for consultation with value stream nembers
further development of value stream		evelop mechanisms for further improving joint problem olving
improvement processes		evelop mechanisms for increased sharing of rganizational knowledge
		Obtain support and necessary authorizations from rocess/system owners
	5.5 C	capture and standardize improvements
		nprove factors limiting gains from continuous nprovements
6. Review systems for compatibility		Review all systems which impact or are <i>impacted on</i> mprovements and the improvement system
with improvement strategy 6.2 Analyze relationships between improvement systems		
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6.3	Analyze practices caused by and results from the systems
6.4	Negotiate changes to the systems to improve the outcomes from improvement systems
6.5	Obtain necessary approvals to implement changes
6.6	Monitor the implementation of the changes

Variable	Range
Competitive systems and practices	Competitive systems and practices may include, but are not limited to: lean operations agile operations preventative and predictive maintenance approaches monitoring and data gathering systems, such as Systems Control and Data Acquisition (SCADA) software, Enterprise Resource Planning (ERP) systems, Materials Resource Planning (MRP) and proprietary systems statistical process control systems, including six sigma and three sigma JIT, kanban and other pull-related operations control systems supply, value, and demand chain monitoring and analysis SS continuous improvement (kaizen) breakthrough improvement (kaizen blitz) cause/effect diagrams overall equipment effectiveness (OEE) takt time process mapping problem solving run charts standard procedures current reality tree Competitive systems and practices should be interpreted so as to take into account: stage of implementation of competitive systems and practices the size of the enterprise
Code of practice	and the industry sector Where reference is made to industry codes of practice, and/or Ethiopian/international standards, the latest version must be
and standards	used
Organization	Organization systems may include:

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systems	problem recognition and solving		
	operational/process improvement		
	improvement projects		
	 product/process design and development 		
	 processes for making incremental improvements 		
Relevant metrics	Relevant metrics include all those measures which might be used to determine the performance of the improvement system and may include: • hurdle rates for new investments		
	KPIs for existing processes		
	quality statistics		
	 delivery timing and quantity statistics 		
	 process/equipment reliability ('uptime') 		
	 incident and non-conformance reports 		
	complaints, returns and rejects		
Process	Improvement process yield may be regarded as:		
improvement yield	the benefit achieved for the effort invested		
•	Breakthrough improvements include:		
Breakthrough	those which result from a kaizen blitz or other improvement		
improvements	project or event and are a subset of all improvements		
Timing of	Timing of breakthrough improvements includes:		
Timing of	frequency (which should be maximized) and duration		
breakthrough	(which should be minimized) of events/projects		
improvements	Continuous improvement is part of normal work and does not		
Continuous improvement	require a special event to occur (although may still require authorizations) and contrasts with breakthrough improvement/kaizen blitz which occurs by way of an event or project		
Resources for	Resources for improvements include:		
	improvement budget		
improvement	 guidelines for trialing of possible improvements 		
	 mechanism for approvals for possible improvements 		
	 business case guidelines for proposed improvements 		
	La Production of a construction of the constru		
	mechanisms for tracking and evaluation of changes forum for the approximation of the results of the		
	 forum for the open discussion of the results of the implementation 		
	·		
	mechanisms for the examination of the improvement for additional improvements.		
	additional improvements		
Conturing	organization systems to sustain beneficial changes Conturing value atream improvements includes:		
Capturing value	Capturing value stream improvements includes:		
stream	revised contractual arrangements		
improvements	revised specifications		
	signed agreements		
	other documented arrangements which formalize the		
1	raised base line		
Systems impacting	Systems which impact/are impacted on improvements and the		

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improvements	improvement system include:		
	• office		
	purchasing		
	 rewards (individual or team at all levels) 		
	• sales		
	marketing		
	maintenance		
	process/product		
	transport and logistics		
Organizational	Organizational knowledge should:		
knowledge	be able to be quantified or otherwise modified to make its		
	outcomes measurable or observable		
	be able to be expressed in an accessible and distributable		
	form appropriate to the organization operations and		
1	stakeholders		
Improvements	Improvements may:		
	be to process, plant, procedures or practice		
	include changes to ensure positive benefits to		
	stakeholders are maintained		
Manager	Manager may include:		
	any person who may have either a permanent or an ad		
	hoc role in facilitating the function of multiple teams in a		
	workplace, departments or entire organizations		

Evidence Guide				
Critical Asp Competend		 A person who demonstrates competency in this unit must be able to provide evidence of the ability to: critically review current continuous improvement processes establish ongoing review of continuous improvement processes implement improvements in the practice of continuous improvement better align internal and external systems gather data through interviews with stakeholders review existing data obtain additional data through a variety of techniques communicate and negotiate at all levels within the organization 		
Underpinning Knowledge and Attitudes Demonstrates knowledge of: competitive systems and practices tools, including: value stream mapping 5S Just in Time (JIT) mistake proofing process mapping establishing customer pull		ncluding:		
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 kaizen and kaizen blitz setting of KPIs/metrics identification and elimination of waste (muda) continuous improvement processes including implementation, monitoring and evaluation strategies for a whole organization and its value stream difference between breakthrough improvement and continuous improvement organizational goals, processes and structure approval processes within organization cost/benefit analysis methods methods of determining the impact of a change • advantages and disadvantages of communication media, methods and formats for different messages and audiences customer perception of value define, measure, analyze, improve, and control and sustain (DMAIC) process Demonstrates skills to: Underpinning Skills · undertaking self-directed problem solving and decisionmaking on issues of a broad and/or highly specialized nature and in highly varied and/or highly specialized contexts communicating at all levels in the organization and value stream and to audiences of different levels of literacy and numeracy • analyzing current state/situation of the organization and value stream determining and implementing the most appropriate method for capturing value stream improvements collecting and interpreting data and qualitative information from a variety of sources • analyzing individually and collectively the implementation of competitive systems and practices tools in the organization and determining strategies for improved implementation relating implementation and use of competitive systems and practices and continuous improvement to customer benefit solving highly varied and highly specialized problems related to competitive systems and practices implementation and continuous improvement to root cause • negotiating with stakeholders, where required, to obtain information required for implementation and refinement of continuous improvements, including management, unions, value stream members, employees and members of the community • reviewing relevant metrics, including all those measures which might be used to determine the performance of the improvement system, including:

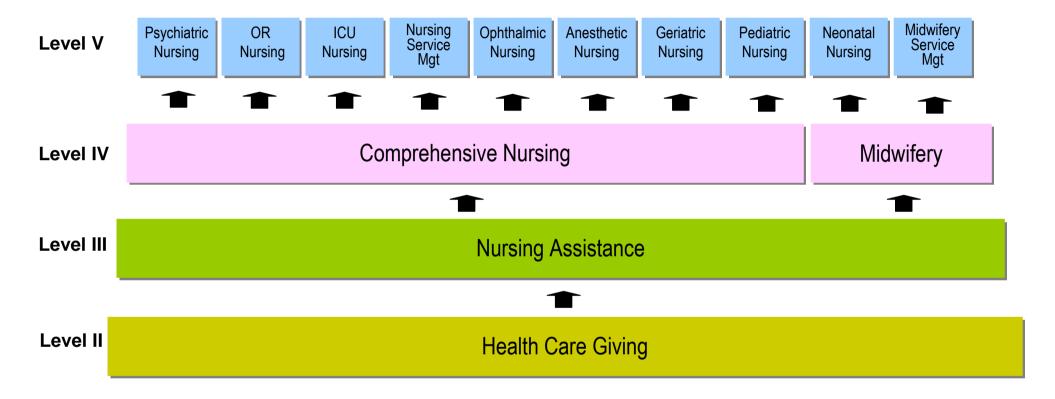
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key performance indicators (KPIs) for existing processes

Resources Implication	 quality statistics delivery timing and quantity statistics process/equipment reliability ('uptime') incident and non-conformance reports implementing continuous improvement to support systems and areas, including maintenance, office, training and human resources Access may be required to: workplace procedures and plans relevant to work area specifications and documentation relating to planned, currently being implemented, or implemented changes to work processes and procedures relevant to the assessee documentation and information in relation to production, waste, overheads and hazard control/management reports from supervisors/managers case studies and scenarios to assess responses to 	
Methods of Assessment	contingencies Competence in this unit may be assessed by using a combination of the following to generate evidence: • demonstration in the workplace • suitable simulation • oral or written questioning to assess knowledge of principles and techniques associated with change management In all cases it is expected that practical assessment will be combined with targeted questioning to assess underpinning knowledge	
Context of Assessment	Assessment of performance must be undertaken in a workplace using or implementing one or more competitive systems and practices.	

Sector: Health

Sub-Sector: Nursing Care



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